

1/2 Day Export Compliance Training

Presented by Allocca Enterprises, Inc.



*Allocca
Enterprises, Inc.*

When: Tuesday March 6th 8:30am-12:00pm
Location: La Quinta Inn & Suites LAX
5249 W. Century Blvd.
Los Angeles, CA 90045

Topics Include:

- Due Diligence- knowing your customer/Common red flags
- Checking the 7 mandatory denial lists
- Country specific requirements
- Incoterms® 2010
- HTS/ Schedule B classification
- How to determine if an Export license is required

Who should attend: anyone involved with exports, sales, customer service, traffic managers, purchasing managers

Cost is \$295 per person (pre-register by February 28th) \$345 register after February 28th.

We will provide all reference material, morning pastries & coffee.

Seating is limited, reservations & check required to guarantee seat

Must RSVP via fax (803)-684-8015 Attn: Mike Allocca or email completed registration form to admin@alloccaenterprises.com. Checks must be received no later than March 5th. Please see the website to pay via credit card www.alloccaenterprises.com

Registration Form - Export Compliance

Questions:

Did you know the civil penalties for export license violations have been increased from \$50,000 to \$250,000 per violation and criminal penalties have been increased from 10 years to a 20 year maximum jail sentence? These penalties are for export violations in conjunction with the EAR (Export Administration Regulations). The BIS had a 1,692% increase in \$\$ dollar amount of criminal penalties last year, the average fine was \$1,581,250. The average civil penalty was \$80,000 and both civil and criminal penalties are usually imposed in combination with one another. If you're a publicly traded company, did you know that all employees including officers of the company can and will be prosecuted under the Sarbanes-Oxley Act of 2002, for non-compliance with export administrative regulations? If your staff is not aware of what the Export Administration Regulations are, or has not monitored changes in the regulations, then Export Compliance Training is strongly encouraged.

Program Overview:

Upon completion of this program, you will be aware of the new export security requirements for all exporters. **You will have an 11 point checklist to guide you to full compliance on every export.** You will become aware of the required 7 lists that must be checked on all exports, and understand what common red flags mean to you. Program recipients will review the 5 questions that you are required to know about your customer in every export transaction and discuss strategies on how to implement these into your organization. You will leave the program that day with a better understanding of the regulations and with specific tools & instructions on how to begin building a secure and compliant department & company.

Topics Covered:

- **Using due diligence-Reviewing the 7 lists from denied parties to sanctioned countries**
- **Knowing your customer - Asking these 5 questions to understand common red flags**
- **Country specific requirements –Legalization, pre-shipment inspection, wood packaging**
- **Incoterms® 2010- How to use them to your advantage**
- **Classification, export licensing, written export procedures**

Who should attend: Traffic managers, purchasing managers, plant managers, shipping/receiving personnel, compliance officers, ISO managers, sales managers/department personnel, customer service managers, anyone involved/concerned with export compliance.

Detach from here and mail in with payment

Tuesday March 6, 2012 Los Angeles, CA- ½ Day Export Compliance 8:30am- 12:30 pm
\$295 pre-register by February 28th / \$345 register after February 28th

Company Name _____ Number of attendees _____

Attendee # 1 _____ Attendee # 2 _____

Telephone # _____ 1st e-mail address _____

Fax # _____ 2nd e-mail address _____

Payment: (please mark)

Credit Card (Pay Pal charges a 5% surcharge to use Amex, Visa, MC or PayPal -please use website to pay on-line)

Mailing Check (Please make all checks payable to Allocca Enterprises, Inc & mail payment to 356 Cameron Road, York, SC 29745)

** Cancellations must be received 72 hours (3 complete business days) in advance of the program in order to receive credit towards a future program.

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www.alloccaenterprises.com



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