

Export Compliance Training

Presented by Allocca Enterprises



*Allocca
Enterprises, Inc.*

When: Tuesday February 21st 8:30am - 4:30p.m.

**Location: La Quinta Inn & Suites Dallas Love Field
8300 John Carpenter Freeway
Dallas, TX 75247**

Topics Include:

- Due Diligence- knowing your customer/Common red flags
- Checking the 7 mandatory denial lists
- Security requirements/penalties
- Country specific requirements
- Export documentation & filing of the EEI
- Schedule B classification
- NAFTA basics / Wood packaging requirements
- Insurance & Record keeping requirements

Who should attend: anyone involved with exports, sales, customer service, traffic managers, purchasing managers

Cost is \$425 per person (pre-register by Feb. 14th)

\$475 register after Feb. 14th. Includes all reference material, morning pastries/coffee & lunch

Seating is limited, reservations & check required to guarantee seat

Must RSVP via fax (803)-684-8015 Attn: Mike Allocca or email completed registration form to admin@alloccaenterprises.com. Checks must be received no later than Feb. 20th. Please see the website to pay via credit card www.alloccaenterprises.com

Registration Form - Export Compliance

Questions:

Did you know the civil penalties for export license violations have been increased from \$50,000 to \$250,000 per violation and criminal penalties have been increased from 10 years to a 20 year maximum jail sentence? These penalties are for export violations in conjunction with the EAR (Export Administration Regulations). The BIS had a 1,692% increase in \$\$ dollar amount of criminal penalties last year, the average fine was \$1,581,250. The average civil penalty was \$80,000 and both civil and criminal penalties are usually imposed in combination with one another. If you're a publicly traded company, did you know that all employees including officers of the company can and will be prosecuted under the Sarbanes-Oxley Act of 2002, for non-compliance with export administrative regulations? If your staff is not aware of what the Export Administration Regulations are, or has not monitored changes in the regulations, then Export Compliance Training is strongly encouraged.

Program Overview:

Upon completion of this program, you will be aware of the new export security requirements for all exporters. **You will have an 11 point checklist to guide you to full compliance on every export.** You will become aware of the required 7 lists that must be checked on all exports, and understand what common red flags mean to you. Program recipients will review the 5 questions that you are required to know about your customer in every export transaction and discuss strategies on how to implement these into your organization. You will leave the program that day with a better understanding of the regulations and with specific tools & instructions on how to begin building a secure and compliant department & company.

Topics Covered:

- **Using due diligence-reviewing the 7 lists from denied parties to sanctioned countries**
- **Knowing your customer - asking these 5 questions to understand common red flags**
- **Terms of sale vs. terms of payment - using the correct incoterm**
- **Country specific requirements –Legalization, pre-shipment inspection, wood packaging**
- **Export documentation - what you are required to fill-out and retain**
- **How to determine if an export license is required, do your products qualify for NAFTA treatment? Is your HTS # correct?, where do you find this information?**
- **Insurance, packaging, record- keeping- strategies and responsibilities**

Who should attend: Traffic managers, purchasing managers, plant managers, shipping/receiving personnel, compliance officers, ISO managers, sales managers/department personnel, customer service managers, anyone involved/concerned with export compliance.

Detach from here and mail in with payment

Tuesday February 21, 2012 Dallas, TX Export Compliance 8:30- 4:30 pm
\$425 pre-register by Feb. 14th / \$475 register after Feb. 14th

Company Name

Number of attendees

Attendee # 1

Attendee # 2

Telephone #

1st e-mail address

Fax #

2nd e-mail address

Payment: (please mark)

Check

Credit Card (Pay Pal charges a 5% surcharge to use Amex, Visa, Mc or

PayPal -please use website to pay on-line)

Please make payable to Allocca Enterprises, Inc & mail payment to 356 Cameron Road, York, SC 29745

** Cancellations must be received 72 hours (3 complete business days) in advance of the program in order to receive credit towards a future program.

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